



The Distributor

Smokey Point Distributing, Inc.



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Happy New Year!

Hello 2007!! Here's to hoping that everyone had a good holiday season, a productive 2006, and will have an even better 2007!

Happy Birthday!

It's your birthday! Shake your booty! It's your birthday! ...Hey, live it up; it's your day!

- Virgil Perry Jan. 13th
- Rex Kasper Jan. 13th
- Ken Milton Jan. 15th
- Randy White Jan. 17th
- Ethan Magill Jan. 19th
- Russ Wallace Jan. 26th

Happy Anniversary!

"Thanks for sticking around! We're sure glad you're here! You're awesome!" How's that for appreciation? :o)

- Jon McHann 1 Year
- Team White 1 Year (returning)
- Tom King 2 Years
- Peter Burke 5 Years
- **Karl Tholstrup 14 Years!**

Christmas Party Recap

Record turn out! We had 90 attending guests to the 2006 Christmas party; including over 60 employees!

I'm pleased to report that the prime rib was served and consumed without a complaint and the SPD sponsored gift exchange went well! Can't wait to see everyone next year!

2006 Awards

We would like to congratulate all the safety award and year-end award winners. Dedication to hard work and safety is what helps make SPD the successful company that it is. Without the wonderful, dedicated staff SPD would be an

empty building and a yard full of trucks. It's the people that make this company what it is, the people that keep it running, the people that light the bright future.

So, here are the award winners for 2006:

<u>Years</u>	<u>Name</u>
1	Jason Blakeley
1	Tom Brooks
1	Kevin Colestock
1	Glenn Gildersleeve
1	Tom King
1	Jerry McCormack
1	Jon McHann
1	Arden Roley
2	Red Baldwin
2	Mike Barela
2	George Gaimster
2	John Geiger
2	Mike Green
2	Sherie Green
2	Leonard Logg
2	Ken Milton
2	Cindy White
2	Randy White
3	Tom Denser
3	Dave Dewey Sr.
3	Gerry Lee
3	Virgil Perry
3	Phillip Reich
3	Ronda Schmitt
3	Donn Torgerson
4	Peter Burke
4	Pat Murray
4	Sandy Murray
4	Joe Speek
4	Russ Wallace
5	Henry Lacount
5	Linda Lacount
7	Tom Thompson
7	Tim Zenger

Special congratulations to:

- ◆ Karl Tholstrup: 11 Years
- ◆ Bob O'Neal: 12 Years

And awarded for 15 and 16 years safe driving... John and Linda Ade both retired from driving this winter. They are hoping to enjoy the retired life I do believe. We would like to thank them for their dedication and commend them for their achievements. The praises for this team are endless, our company has been bettered by their presence, our fleet has suffered a loss with their departure, but we wish them the best of luck for the next chapters of their lives.

Congratulations John and Linda for your accomplishments... it will never be the same without you.

End of the Year Awards:

<u>Award</u>	<u>Who</u>
Driver of the Year	George Gaimster
Team of the Year	Team Lacount
Pride of the Fleet	Peter Burke
Employee of the Year	Karen Hoeye
110% Club	Ethan Magill

A huge round of applause for all the award winners! Thank you again for all that you put into this company to make it what it is today, we couldn't do it without you!

Health Stop **Medical Coverage**

There has been some recent confusion in regards to medical cards and coverage. Here's the breakdown:

Medical Insurance	=	Group Health
Dental Insurance	=	GE Financial
Vision Insurance	=	Regence Blue Shield
Life Insurance	=	Regence Blue Shield

Keep it Down!

High blood pressure is a silent killer, with few to no symptoms. The only way to detect high BP is through a BP test, which is quick and painless.

Be sure to get your BP checked periodically (for those with normal BP), as it can lead to stroke, heart attack, kidney failure, and eye problems.

Bottom Line: Get checked and stay on top of it!

W-4 UPDATE!

W-4s for 2007 have been distributed to all driver mailboxes. Please complete and return to Karen in payroll IMMEDIATELY!

Shop Talk **Dirty Trailers**

Please make sure to sweep off your trailers and ensure that there isn't excess gravel on your landing gear.

We would like to reduce the number of preventable rock chip claims this year. (They are preventable when the rock comes from the trailer.) So, please make sure your trailer is free of debris! Thanks!

Tire Repairs

Situation: You have a flat tire and a spare.

Solution: Get the repair (product code #4).

Last: Qualcomm the information in. There is NO NEED to call Mike in this case; you have the situation under control, you have the money to pay for it. Problem solved!

Safety Corner **2007 Safety Slogan**

We're looking for a 2007 Safety Slogan. Here are our ideas, what do you think?

- ➔ Safety comes in cans, I can, you can, we can.
- ➔ Luck runs out, but safety is good for life!
- ➔ Safety starts with S but begins with YOU!

If you have a better suggestion please feel free to let us know! We would love to hear your ideas!

Safety Goals

You guys did a great job in working towards our goals for 2006! For those of you that didn't make it to the Christmas party here are some stats for 2006:

<u>What</u>	<u>2005</u>	<u>2006</u>	<u>Decrease</u>
Accidents	48	28	42%
Cargo Claims	26	10	62%

WAY TO GO TEAM!! We are so proud of all of your time and effort, your dedication shows and shines in those numbers! We knew you could do it! You should all be very proud of such huge accomplishments... this is no small feat. Some companies work on this for years and never get it down, , so give each other a huge pat on the back! Congrats and great job! With such huge achievements this year we can only image you will be able to accomplish whatever we challenge you to do for 2007! Speaking of challenges for 2007... let's set a few New Year's Resolutions!

- ◎ L&I- Injury-free 2007
 - ✓ It is possible- be positive
 - ✓ Wear the proper footwear
 - ✓ Pay attention to possible hazards
 - ✓ Do not put yourself in a situation that could become dangerous.
- ◎ Accidents- Reduce by 50%
 - ✓ Practice defensive driving.
 - ✓ Ensure maintenance of equipment to avoid equipment failure.
 - ✓ Minimize distractions while driving.
- ◎ Cargo Claims- Reduce by 50%
 - ✓ Be proactive by protecting cargo.
 - ✓ Thoroughly inspect all cargo upon pick-up. If concerned CALL Safety.
 - ✓ Use periodic inspections to check cargo security and safety
- ◎ Logs- Turn in logs within 13 days
 - ✓ Turn in logs with every trip packet
 - ✓ Do not hold onto logs for long periods of time
 - ✓ Double check for completion

Sounds easy enough, right? You've shown us your dedication to safety by the drop in the number of accidents and cargo claims in 2006; we are confident in your abilities to continue to show improvement. We know that mistakes will happen, accidents will happen, but the more cautious we are the less we will have and the severity of the ones we do have will drop. It's about constantly striving to be better, to be safer. It's about working together to achieve great things, because one person can only do so much, but a team... a team is full of individuals working together and supporting each other. Please look for articles, flyers, training material, and the like throughout the year to

help you contribute to reaching the team's goals. Together we can do it!

Turning in Your Logs

While most of you continue to turn in your logs on time and some of you have shown improvement, there are some drivers that are still showing some resistance; not good.

I would like to remind you how important it is for us to receive your logs with each trip packet. You need to ensure that the logs that correspond with the dates of your trip packet are turned in with the rest of your paperwork. For those of you that are not aware of the way taxes work, please let me explain.

The taxes paid out of your paycheck are estimated by the number of hours you work; the government doesn't really comprehend the fact that you do not work on an hour system, so you have to follow the same rules as an hourly employee. When your logs are turned in with your trip packet your hours are easily calculated for tax purposes and over-payments and under-payments are reduced.

Please think of your logs just as you would the rest of your trip paperwork; they are required to be turned in to complete the trip.

Your cooperation is greatly appreciated and will help ensure that your payroll taxes are as accurate as possible.

New Logs- Update

Okay, how's everyone doing with these new logs? I know there's been some frustration regarding finding binders to accommodate them, so we are trying to relieve that.

We have **some** binders on order that we will be for sale at our cost. The binders will be available for \$17.66 a piece. We will be receiving 10 binders to start with, and, depending on demand, another order can be placed.

GO SEAHAWKS!!

Good luck in the playoffs! With a season of injuries and a few last minute wins, it's been a weird season!

Good luck and see you next season guys!

